DECEMBER 31, 2014 AND 2013

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# Guzman & Gray

Certified Public Accountants

4510 East Pacific Coast Highway, Suite 270 Long Beach, California 90804 (562) 498-0997 Fax: (562) 597-7359 Mark Gray, C.P.A. Patrick S. Guzman, C.P.A.

#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors of Talk About Curing Autism

#### Report on the Financial Statements

We have audited the accompanying financial statements of Talk About Curing Autism (a nonprofit organization), which comprise the financial position as of December 31, 2014 and 2013, and the related statements of activities and changes in net assets, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Organization's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

#### Auditors' Responsibility (Continued)

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We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Talk About Curing Autism as of December 31, 2014 and 2013, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Guzman & Gray

Long Beach, California

May 29, 2015

# TALK ABOUT CURING AUTISM STATEMENTS OF FINANCIAL POSITION

#### DECEMBER 31, 2014 AND 2013

#### **ASSETS**

	December 31,			
		2014		2013
CURRENT ASSETS				
Cash and cash equivalents	\$	212,414	\$	117,589
Investments		3,733		
Accounts receivable		115,212		92,392
Prepaid expenses		5,842		585
Inventory		2,000		41,600
Total Current Assets		339,201		252,166
PROPERTY AND EQUIPMENT, net		18,991		28,605
OTHER ASSETS				
Deposits		8,461		8,361
TOTAL ASSETS		366,653		289,132
LIABILITIES AND NET ASSI	ETS			
LIABILITIES				
Accounts payable		23,314		46,280
Accrued expenses		543		1,319
Accrued payroll		29,212		29,785
Deferred revenue		13,300		
Deferred rent				1,500
Note payable		4,203		5,330
Other liabilities		3,548		2,729
Total Current Liabilities		74,120		86,943
NET ASSETS				
Unrestricted		232,176		186,493
Temporarily restricted		60,357		15,696
Total Net Assets		292,533		202,189
TOTAL LIABILITIES AND NET ASSETS	\$	366,653	\$	289,132

# TALK ABOUT CURING AUTISM STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2014

CLIDDORT AND REVENIUE	Unrestricted	Temporarily Restricted	Total		
SUPPORT AND REVENUE	\$ 792,891	¢ 69.250	¢ 061 141		
Contributions	. ,	\$ 68,250	\$ 861,141		
Program revenues	49,259		49,259		
Product sales	20,838		20,838		
Less cost of sales	(16,615)		(16,615)		
	4,223		4,223		
Fundraising	537,788		537,788		
Less: direct benefits	(145,904)		(145,904)		
Net fundraising revenues	391,884		391,884		
Tive fundaments for ended	271,001		331,001		
In-kind contributions	280,215		280,215		
Interest income	381		381		
	1,518,853	68,250	1,587,103		
NET ASSETS RELEASED					
FROM RESTRICTION	23,589	(23,589)			
TOTAL SUPPORT AND REVENUE	1,542,442	44,661	1,587,103		
EXPENSES					
Program	1,118,321		1,118,321		
Administrative	107,531		107,531		
Fundraising	270,907		270,907		
TOTAL EXPENSES	1,496,759		1,496,759		
CHANGE IN NET ASSETS	45,683	44,661	90,344		
BEGINNING NET ASSETS	186,493	15,696	202,189		
ENDING NET ASSETS	\$ 232,176	\$ 60,357	\$ 292,533		

# TALK ABOUT CURING AUTISM STATEMENT OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2013

CUDDODT AND DEVENUE	Unrestricted	Temporarily Restricted	Total	
SUPPORT AND REVENUE Contributions	\$ 749,377	\$ 60,426	\$ 809,803	
Program revenues	43,661	\$ 00,420	43,661	
Flogram revenues	45,001		43,001	
Product sales	10,795		10,795	
Less cost of sales	(12,194)		(12,194)	
	(1,399)		(1,399)	
Fundraising	451,609		451,609	
Less: direct benefits	(137,825)		(137,825)	
Net fundraising revenues	313,784		313,784	
In-kind contributions	242,243		242,243	
Interest income	145		145	
	1,347,811	60,426	1,408,237	
NET ASSETS RELEASED				
FROM RESTRICTION	51,291	(51,291)		
TOTAL SUPPORT AND REVENUE	1,399,102	9,135	1,408,237	
EXPENSES				
Program	1,073,810		1,073,810	
Administrative	106,151		106,151	
Fundraising	259,123		259,123	
TOTAL EXPENSES	1,439,084		1,439,084	
CHANGE IN NET ASSETS	(39,982)	9,135	(30,847)	
BEGINNING NET ASSETS	226,475	6,561	233,036	
ENDING NET ASSETS	\$ 186,493	\$ 15,696	\$ 202,189	

# TALK ABOUT CURING AUTISM STATEMENTS OF CASH FLOWS

#### FOR THE YEARS ENDED DECEMBER 31, 2014 AND 2013

		1,			
		2014	2013		
CASH FLOWS FROM OPERATING ACTIVITIES		_			
Change in Net Assets	\$	90,344	\$	(30,847)	
Adjustments to Reconcile Change in Net					
Assets to Net Cash Provided By					
Depreciation and amortization		10,257		14,951	
Donated stock		(3,733)			
Donated equipment				(5,116)	
(Increase) decrease in assets:					
Accounts receivable		(22,820)		5,997	
Prepaid expenses		(5,257)		(565)	
Inventory		39,600		(39,600)	
Deposits		(100)		(110)	
Increase (decrease) in liabilities:					
Accounts payable		(22,966)		3,050	
Accrued expenses		(776)		(8,191)	
Accrued payroll		(573)		9,624	
Deferred revenue		13,300			
Deferred rent		(1,500)		(1,500)	
Other liabilities		819		2,085	
Net Cash Used in Operating Activities		96,595		(50,222)	
CASH FLOWS FROM INVESTING ACTIVITIES					
Purchase of property and equipment		(643)		(10,096)	
Net Cash Provided by Investing Activities		(643)		(10,096)	
CASH FLOWS FROM FINANCING ACTIVITIES					
Increase (decrease) from note payable, net		(1,127)		5,330	
Net Cash Provided by Investing Activities		(1,127)		5,330	
NET DECREASE IN CASH AND CASH EQUIVALENTS		94,825		(54,988)	
BEGINNING CASH AND CASH EQUIVALENTS		117,589		172,577	
ENDING CASH AND CASH EQUIVALENTS	\$	212,414	\$	117,589	
SUPPLEMENTAL INFORMATION					
INTEREST PAID	\$	1,745		NONE	
INCOME TAXES PAID		NONE N		NONE	

# TALK ABOUT CURING AUTISM STATEMENT OF FUNCTIONAL EXPENSES

#### FOR THE YEAR ENDED DECEMBER 31, 2014

	Program	Program Administrative		Total
Personnel (incl. taxes & benefits)	\$ 489,899	\$ 50,786	\$ 146,029	\$ 686,714
Parent & mentor support	167,968			167,968
TACA conference hosting	149,891		4,818	154,709
Professional fees	74,843	11,845	52,681	139,369
Occupancy	67,093	7,157	15,208	89,458
Scholarships	62,344			62,344
Credit card and online fees	1,875	20,169	5,926	27,970
Printing - educational resources	22,074			22,074
Travel, mileage, parking, tolls	16,566	550	4,689	21,805
Stationary & supplies	7,989	1,345	8,563	17,897
Meeting, donor, volunteer apprec.	4,757	76	6,862	11,695
Depreciation and amortization	7,692	821	1,744	10,257
Insurance	7,462	702	1,881	10,045
Telephone, internet	6,278	506	1,642	8,426
Printing - general	1,829		6,192	8,021
Facility rentals	4,616		2,848	7,464
Website	5,793			5,793
Postage & shipping - general	1,024	527	3,091	4,642
Postage & shipping - educ. resources	4,211			4,211
Other	14,117	13,047	8,733	35,897
TOTAL EXPENSES	\$ 1,118,321	\$ 107,531	\$ 270,907	\$ 1,496,759

# TALK ABOUT CURING AUTISM STATEMENT OF FUNCTIONAL EXPENSES

#### FOR THE YEAR ENDED DECEMBER 31, 2013

	Pr	Program Administrative		Fundraising		Total		
Personnel (incl. taxes & benefits)	\$	494,932	\$	54,388	\$	168,657	\$	717,977
Parent & mentor support		186,343						186,343
TACA conference hosting		65,844				4,130		69,974
Professional fees		60,169		12,111		31,527		103,807
Occupancy		64,995		7,073		14,732		86,800
Scholarships		95,196						95,196
Credit card and online fees				19,233				19,233
Printing - educational resources		25,701						25,701
Travel, mileage, parking, tolls		18,941		550		5,884		25,375
Stationary & supplies		9,477		2,005		5,313		16,795
Meeting, donor, volunteer apprec.		9,364		99		11,943		21,406
Depreciation and amortization		11,538		1,092		2,321		14,951
Insurance		10,750		754		2,528		14,032
Telephone, internet		4,100		464		1,574		6,138
Printing - general		1,670		50		4,900		6,620
Facility rentals		653				2,458		3,111
Website		5,970						5,970
Postage & shipping - general		710		780		2,429		3,919
Postage & shipping - educ. resources		4,225						4,225
Other		3,232		7,552		727		11,511
TOTAL EXPENSES	\$ 1,	073,810	\$	106,151	\$	259,123	\$	1,439,084

DECEMBER 31, 2014 AND 2013

#### NOTE 1 – REPORTING ENTITY AND ORGANIZATION

Talk About Curing Autism (TACA) is a national non-profit 501(c)(3) organization dedicated to educating, empowering and supporting families affected by autism. For families who have just received the autism diagnosis, TACA aims to speed up the cycle time from the autism diagnosis to effective treatments. TACA helps to strengthen the autism community by connecting families and the professionals who can help them, allowing them to share stories and information to help improve the quality of life for people with autism. This is done through monthly meetings in California and 23 other states. Services provided include one-on-one mentoring for parents, social events for children and parents, newsletters, books, audio and video tapes on current updates in the field, medical assistance for children with autism, and training to local physicians. TACA's primary source of income is from donations from the public, corporations, foundations, and various fundraisers held at various times during the year.

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Accounting**

The financial statements of the Organization have been prepared on the accrual basis of accounting

#### **Basis of Presentation**

The net assets and revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions as follows:

Unrestricted net assets – Net assets that are not subject to donor-imposed stipulations.

Temporarily restricted net assets – Net assets subject to donor-imposed stipulations that can be fulfilled by actions of the Organization pursuant to those stipulations or that expire by the passage of time. Temporarily restricted resources whose restrictions are met in the same reporting period are recorded as unrestricted.

Permanently restricted net assets – Net assets subject to donor-imposed stipulations that they be maintained permanently by the Organization. As of December 31, 2014 and 2013, there were no permanently restricted net assets.

#### **Accounting Estimates**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

#### DECEMBER 31, 2014 AND 2013

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### Cash and Cash Equivalents

For the purpose of the statement of cash flows, TACA considers cash on hand and cash in other depository institutions with an original maturity of three months or less to be cash equivalents.

#### **Investments**

Investments are recorded at their fair market value. Contributed securities are stated at their market value on the date of donation. Net realized and unrealized gains and losses on investments are reflected in the statement of activities.

#### Accounts Receivable

Pledges receivable are recorded when collectability is reasonably assured. Accounts receivable are stated at the amount management expects to collect from outstanding balances. No allowance for uncollectable amounts has been established as management believes the all receivables to be fully collectible.

#### Prepaid Expenses

Prepaid expenses include deposits and advance payments for events and program activities.

#### <u>Inventory</u>

Inventory consists of promotional materials and donated goods for the benefit of TACA programs. Inventory is recorded at the lower of cost or fair market value.

#### **Property and Equipment**

Property and equipment are carried at cost or, if donated, at the fair market value at date of donation. Depreciation is recognized on the straight-line method over estimated useful lives of three to seven years. Additions and improvements that increase the capacity or lengthen the useful lives of the assets are capitalized. Repairs and maintenance are expensed as incurred.

#### Intangible Assets

The Organization capitalized major modifications to the website as intangible assets. Intangible assets are carried at cost or, if donated, at the fair market value at date of donation. Amortization is recognized on the straight-line method over an estimated useful life of three years. Additions and improvements that increase the capacity or lengthen the useful lives of the assets are capitalized. Normal maintenance and updates are expensed as incurred.

#### Product Sales and Cost of Goods Sold

The Organization sells various products including autism educational materials, TACA apparel and accessories, and various other products. The Organization does not record an inventory for such products as management believes the total value is not material to the financial statements. Products are expensed in the year they are purchased.

#### DECEMBER 31, 2014 AND 2013

#### NOTE 2 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

#### **Donated Services and Goods**

The Organization recognizes the contribution of services if the services received require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not provided by donation. Contributed services that do not meet the criteria shall not be recognized.

Donated goods are recorded as contributions at their estimated fair value at the date of donation. Such donations are reported as increases in unrestricted net assets unless the donor has restricted the donated goods to a specific purpose.

#### Functional Allocation of Expenses

The costs of providing the various programs and activities have been summarized on a functional basis in the statement of activities. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

#### **Exempt Organization Status**

The Organization is exempt from income taxes under Internal Revenue Code Section 501(c)(3) and California Revenue Code Section 23701(d). The Organization is classified by the Internal Revenue Service as an entity that is not a private foundation within the meaning of Section 509(a) and qualifies for deductible contributions as provided in Section 170(c)(2). Income for certain activities not directly related the Organization's tax-exempt purpose is subject to taxation as unrelated business income.

The Organization recognizes the financial statement benefit of tax positions, such as its income tax exempt filing status, only after determining that the relevant tax authority would more likely than not sustain the position following an audit. The Organization is subject to potential income tax audits on open tax years by any taxing jurisdiction in which it operates. The statute of limitations for federal and California purposes is generally three and four years, respectively.

#### Reclassifications

Certain reclassifications have been made to the 2013 financial statements to conform to the 2014 presentation.

#### Reporting of Subsequent Events

In preparing these financial statements, TACA has evaluated events and transactions for potential recognition or disclosure through May 29, 2015, the date the financial statements were available to issue.

#### DECEMBER 31, 2014 AND 2013

#### NOTE 3 – PROPERTY AND EQUIPMENT

A summary of property and equipment for the years ended December 31 is as follows:

	December 31,				
	2014	2013			
Furniture	\$ 20,541	\$ 19,899			
Equipment	15,750	16,560			
Computer equipment	37,761	37,761			
Leasehold improvements	3,170	3,170			
	77,222	77,390			
Less: accumulated depreciation	(58,231)	(48,785)			
Net Property and Equipment	\$ 18,991	\$ 28,605			

For the years ended December 31, 2014 and 2013, depreciation expense was \$10,257 and \$8,840, respectively.

#### NOTE 4 – INTANGIBLE ASSETS

A summary of intangible assets for the years ended December 31 is as follows:

		December 31,				
		2014	2	2013		
Website Less: accumulated amortization	\$(	20,000 20,000)		20,000		
Net Intangible Assets	\$	0	\$	0		

For the years ended December 31, 2014 and 2013, amortization expense was \$0 and \$6,111, respectively.

#### NOTE 5 – LINE OF CREDIT

During January 2014, the Organization obtained a line of credit from a financial institution for up to \$60,000 bearing an interest rate of 5.5 percent. The line of credit is secured by substantially of the Organization's assets. As of December 31, 2014, the balance of the line of credit was \$0.

DECEMBER 31, 2014 AND 2013

#### NOTE 6 – TEMPORARILY RESTRICTED NET ASSETS

Temporarily restricted net assets for the years ended December 31 are as follows:

	December 31,				
		2014	2013		
State of HI - Family Scholarships State of CA – Family Scholarships Blueprint Project	\$	25,357 10,000 25,000	\$	15,696	
	\$	60,357	\$	15,696	

Net assets were released from donor restrictions either by incurring expenses, which satisfied the restricted purposes or by the occurrences of other events specified by donors during the years ended December 31, 2014 and 2013.

#### NOTE 7 – FUNDRAISING AND SPECIAL EVENTS

TACA conducts special events to raise funds to support TACA's operations and various programs. All events are conducted in accordance with applicable Federal, State, and local laws and ordinances.

Revenues and expenses relating to special events for the year ended December 31, 2014 are as follows:

	Ante Up	Golf Tournament	Coble Events	Other	Total	
Revenue Less: DDB	\$ 373,372 (112,282)	\$ 50,380 (16,790)	\$ 27,376 (13,383)	\$ 86,660 (3,450)	\$ 537,788 (145,904)	
	261,090	33,590	13,993	83,210	391,884	
Fundraising Expenses	( 26,890)	( 2,594)	(1,424)	(801)	(31,170)	
Net Revenue	\$ 234,200	\$ 30,996	\$ 12,569	\$ 82,409	\$ 360,174	

DECEMBER 31, 2014 AND 2013

#### NOTE 7 – FUNDRAISING AND SPECIAL EVENTS (CONTINUED)

Revenues and expenses relating to special events for the year ended December 31, 2013 are as follows:

	Ante Up	Golf Tournament		Coble Events		Other		Total	
Revenue Less: DDB	\$ 263,545 ( 99,458) 164,087	\$	59,608 (23,775) 35,833	\$	26,430 (10,820) 15,610	\$	102,026 (3,772) 98,254	\$ 451,609 (137,825) 313,784	
Fundraising Expenses	 (21,235)		(2,613)		(1,175)		(512)	 (25,535)	
Net Revenue	\$ 142,852	\$	33,220	\$	14,435	\$	79,972	\$ 288,249	

#### NOTE 8 – IN-KIND GOODS AND SERVICES

Many individuals volunteer their time and perform a variety of tasks that assist TACA. Only contributed services meeting the requirements for recognition as described in Note 2 are recognized in the financial statements. For the year ended December 31, 2014 and 2013, TACA recognized in-kind revenues of \$280,215 and \$242,243, respectively.

#### NOTE 9 – COMMITMENTS

During October 2013, TACA renewed its facility lease agreement through December 2017 which requires monthly payments of \$7,501.

Future minimum lease commitments for operating leases are as follows:

Year Ended	
December 31,	
2015	\$ 90,010
2016	90,010
2017	90,010
2018	none
Thereafter	none
Total	\$ 270,030

For the years ended December 31, 2014 and 2013, TACA recognized rent expense of \$89,458 and \$86,800, respectively.

DECEMBER 31, 2014 AND 2013

#### NOTE 10 – RELATED PARTY TRANSACTIONS

TACA uses information technology services provided by a company that is owned by a member of the board of directors. TACA purchases computer and phone equipment from the company and receives inhouse information technology maintenance and monitoring services and donated equipment. For the years ended December 31, 2014 and 2013, TACA made total payments of \$1,838 and \$1,421 for these services and recognized in-kind revenues and expenses of \$24,902 and \$16,013 for these services.

TACA uses event planning services from an individual who is married to a board member. For the year ended December 31, 2014 and 2013, TACA made total payments of \$16,600 and \$17,325 for these services.

#### NOTE 11 – CONCENTRATION OF CREDIT RISK

For the years ended December 31, 2014 and 2013, contributions and net fundraising contributions account for approximately 96% and 96% of revenue. Management is confident that this level of support will continue in the near future.

Cash deposits in financial institutions may exceed federally insured limits at times during the year. As of December 31, 2014 and 2013, the cash balances held at financial institutions did not exceed the FDIC insurance limit of \$250,000. Cash deposited in financial institutions differs from cash presented in the statement of financial position due to timing differences.